

**USPS-FY14-41**  
**FY 2014 International Market Dominant Billing Determinants**

**I. PREFACE**

**A. Purpose and Content**

USPS-FY14-41 presents the FY 2014 Market Dominant International Billing Determinants, showing the volume and calculated revenue for each rate cell within a mail product.

**B. Predecessor Document**

FY 2013 International Market Dominant Billing Determinants, most recently filed as USPS-FY13-41.

**C. Methodology**

The methodology used to assemble these billing determinants is generally consistent with that used in the past.

**D. Input/Output**

Inputs come from sources such as GBS Dispatch, PostalOne!, International Accounting Branch (IAB) weight, SIRVO-IODIS and ODIS-RPW. The data are from the same sources used in the Fiscal Year 2014 International Cost and Revenue Analysis Report.

**II. ORGANIZATION**

Billing determinants show the volume and calculated revenue for each rate cell within a mail product.

Billing determinants provided in the file labeled *FY2014 International Market Dominant Billing Determinants* using the following key:

Spreadsheet Tab:	Product Category:
Cover	Title
FCMI Revenue Adjustment Factors	Adjustment Factor Applied to Input Data to Align to RPW
FY 2014 FCMI Volume & Revenue	FY2014 First-Class Mail International Cards, Letters, and Flats

Q114 FCMI Volume & Revenue	Q1 FY2014 First-Class Mail International Cards, Letters, and Flats
Q214 FCMI Volume & Revenue	Q2 FY2014 First-Class Mail International Cards, Letters, and Flats
Q314 FCMI Volume & Revenue	Q3 FY2014 First-Class Mail International Cards, Letters, and Flats
Q414 FCMI Volume & Revenue	Q4 FY2014 First-Class Mail International Cards, Letters, and Flats
FY2014 Intl Fees & Services	FY2014 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery
Q114 Intl Fees & Services	Q1 FY2014 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery
Q214 Intl Fees & Services	Q2 FY2014 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery
Q314 Intl Fees & Services	Q3 FY2014 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery
Q414 Intl Fees & Services	Q4 FY2014 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery